



15 – 18 May 2017  
Yogyakarta, Indonesia

## Hosted Buyer Application Form

Please print this form out, complete your details, then sign and email to [buyer@jogiatravelmart.co.id](mailto:buyer@jogiatravelmart.co.id) cc to [info@jogiatravelmart.co.id](mailto:info@jogiatravelmart.co.id) or FAX to: **+62 -274- 551602**

Thank you for applying for a delegate place at JTM 2017. We will contact you shortly regarding confirmation.

A. PRIMARY BUYER DELEGATE INFORMATION		
First time attending the Jogja Travel Mart (JTM)? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Company Name _____		
Address _____		
City _____	Postcode _____ Country _____ Region _____	
Tel _____	Fax _____ Website _____	
( <input type="checkbox"/> Mr./ <input type="checkbox"/> Ms./ <input type="checkbox"/> Mrs.) First Name _____ Surname _____ (Full name shown on Name Badge)		
Job Title _____	Email _____	
A1. SECONDARY BUYER DELEGATE INFORMATION		
( <input type="checkbox"/> Mr./ <input type="checkbox"/> Ms./ <input type="checkbox"/> Mrs.) First Name _____ Surname _____ (Full name shown on Name Badge)		
Job Title _____	Email _____	
B. COMPANY'S BUSINESS PROFILE		
<input type="checkbox"/> 1 Outbound Group Travel	<input type="checkbox"/> 10 Exhibitions	
<input type="checkbox"/> 2 Outbound Individual Travel	<input type="checkbox"/> 11 Honey Moon Tours	
<input type="checkbox"/> 3 Outbound Corporate / Business Travel	<input type="checkbox"/> 12 Dive Tours	
<input type="checkbox"/> 4 Outbound Incentive Travel	<input type="checkbox"/> 13 Cruises	
<input type="checkbox"/> 5 Outbound Leisure Travel	<input type="checkbox"/> 14 Events	
<input type="checkbox"/> 6 Outbound Adventure Travel	<input type="checkbox"/> 15 Youth & Student Travel	
<input type="checkbox"/> 7 Outbound Golf Travel	<input type="checkbox"/> 16 Special Interest Tour Operators: (please specify) _____	
<input type="checkbox"/> 8 Outbound Spa & Wellness Travel	<input type="checkbox"/> 17 Others: (please specify) _____	
<input type="checkbox"/> 9 Meetings & Conventions		
What level of responsibility do you have for outbound business?		
<input type="checkbox"/> 1 Final Decision	<input type="checkbox"/> 2 Research	<input type="checkbox"/> 3 Recommend
<input type="checkbox"/> 4 Plan/ Organize	<input type="checkbox"/> 5 None	<input type="checkbox"/> 6 Others (please specify) _____
MAJOR SECTOR:		
ORGANISATION THAT HANDLES BOTH INBOUND AND OUTBOUND TRAVEL BUSINESS MUST PROVIDE THE VOLUME OF INBOUND & OUTBOUND BUSINESS TRAFFIC BEFORE PRE-QUALIFICATION AS A BUYER		
INBOUND: _____%	OUTBOUND _____%	
<b>Number of Outbound group organized per year?</b>	<b>Average number of Outbound pax(s) organized per year?</b>	
<input type="checkbox"/> 1-15 <input type="checkbox"/> None	<input type="checkbox"/> 1-500 <input type="checkbox"/> None	
<input type="checkbox"/> 16-30	<input type="checkbox"/> 501-1000	
<input type="checkbox"/> 31-45	<input type="checkbox"/> 1001-1500	
<input type="checkbox"/> 46-60	<input type="checkbox"/> 1501-2000	
<input type="checkbox"/> 60+	<input type="checkbox"/> 2000+	
NAME 5 EXISTING CITIES/DESTINATIONS YOU ARE CURRENTLY SENDING BUSINESS TO INDONESIA COUNTRY		
1 _____ 2 _____ 3 _____ 4 _____ 5 _____		



15 – 18 May 2017  
Yogyakarta, Indonesia

## B. COMPANY'S BUSINESS PROFILE

**NAME 5 EXISTING COUNTRIES/DESTINATIONS YOU ARE CURRENTLY SENDING BUSINESS TO THE SOUTH EAST ASIA REGION**

1 \_\_\_\_\_ 2 \_\_\_\_\_ 3 \_\_\_\_\_ 4 \_\_\_\_\_ 5 \_\_\_\_\_

**NAME 5 COUNTRIES/DESTINATIONS YOU ARE PLANNING TO DEVELOP BUSINESS TO THE ASIA PACIFIC REGION**

1 \_\_\_\_\_ 2 \_\_\_\_\_ 3 \_\_\_\_\_ 4 \_\_\_\_\_ 5 \_\_\_\_\_

**COMPANY DESCRIPTION** (Describe your organization in 50 words or less; please attach a separate copy if there is insufficient space)

N.B. These Company Details are the ones that will be printed in the Event Guideline/ Directory so kindly ensure that these are accurate and inform us of any changes.

### COSTS:

**\*Complimentary Flights (For Fully Hosted Buyers Only), 3 Nights Accommodation (For Fully/Hosted Buyers Only), Transfers Arrangement in Yogyakarta, Full Board Meals Arrangement, Networking Functions, Educational Trip**

### TERMS AND CONDITIONS:

1. Submission of this form indicates applicant's interest in attending JTM 2017 as a hosted buyer. Applications will be reviewed and applicants will be confirmed at the sole discretion of the committee.
2. Hosted buyer participation at JTM 2017 is inclusive of a schedule of meetings with tourism suppliers in our region; company profile in the event directory; programmed activities; three nights' accommodation (**15<sup>st</sup> - 18 May<sup>st</sup> 2017**); return flights from European/ Asian gateways; airport transfers (on the **15<sup>st</sup> - 18 May<sup>st</sup> 2017** only), and meals unless otherwise stated. For those travelling from within Indonesia country the flights are not included however should the delegate travel to one of the main European/ Asian hubs, the organizers would be able to organize and cover the costs.
3. Travel insurance is strongly recommended and must be organized by the delegate at their own expense as this is not covered by JTM Committee.
4. It is the delegate's own responsibility to check visa and vaccination requirements and to organize these, where applicable, at their own expense.
5. Should the committee cancel JTM, any payment made in respect of registration will be refunded in full. The committee shall not be liable for any consequential loss or damages incurred due to such cancellation.
6. **CANCELLATION:** Unless a suitable senior person replacement can be organized, a cancellation fee of USD300 will apply to delegates who cancel their participation at JTM 2017 after **30<sup>th</sup> of April 2017**. If cancellation occurs after a flight has been agreed and booked, then this flight cost will be covered by the delegate or delegate's company. The cost of the additional flight ticket for your replacement, or costs for changes to existing flight ticket, where applicable, will be covered by the delegate or delegate's company. Buyers that fail to turn up at the event, due to negligence on their part, will be charged the full cancellation fee and will have to pay for any related expenses that may be incurred as a result of this no-show.
7. Please note that during the event, private excursions or meetings are not permitted. It is also agreed that you attend all the scheduled meetings unless making prior arrangements with the committee.

Signature \_\_\_\_\_ Date \_\_\_\_\_  
Name \_\_\_\_\_ Title \_\_\_\_\_

**Submission of this form commits you to the stated terms & conditions**